TULSIRAMJI GAIKWAD-PATIL College of Engineering & Technology

Mohgaon, Wardha Road, Nagpur - 441 108

An Autonomous Institute

DEPARTMENT OF MASTER OF BUSINESS ADMINISTRATION

I to IV Semester

Teaching Scheme & Syllabus

Considering

National Education Policy 2020

From

Academic Year 2026 – 27

Vision of Institute

To emerge as a learning Center of Excellence in the National Ethos in domains of Science, Technology and Management.

Mission of Institute

M1- To strive for rearing standard and stature of the students by practicing high standards of professional ethics, transparency and accountability.

M2- To provide facilities and services to meet the challenges of Industry and Society

M3- To facilitate socially responsive research, innovation and entrepreneurship

M4- To ascertain holistic development of the students and staff members by inculcating knowledge and profession as work practices.

Vision of the Department

To become learning centre for management by producing professionally committed managers who will contribute in positive sense towards society and nation building at large.

Mission of the Department

- To be an epitome for higher learning by developing effective leaders and entrepreneurs who anticipate, analyze & manage contemporary as well as emerging business and social issues.
- To ensure sustainable growth in association with Industry leaders, Professional bodies, Local community and international organizations

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An Autonomous Institute Affiliated to RTM Nagpur University, Nagpur

Scheme of Instructions for First Year Master of Business Administration

Semester–I (w.e.f.: AY2026-27)

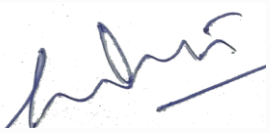
Sr. No	Course Category	Course Code	Course Title	L	T	P	Contact Hours/ Week	Credits	Exam Scheme				
									CT- 1	CT– 2	CA	ESE	TOTAL
1	PCC	MBA41101	Managerial Economics	3	-	-	3	3	15	15	10	60	100
2	PCC	MBA41102	Quantitative Techniques	3	-	-	3	3	15	15	10	60	100
3	PCC	MBA41103	Fundamentals of Accounting	3	-	-	3	3	15	15	10	60	100
4	PCC	MBA41104	Business Legislation	3	-	-	3	3	15	15	10	60	100
5	PCC	MBA41105	Organizational Behavior	3	-	-	3	3	15	15	10	60	100
6	PEC	MBA41106/ MBA41107	Entrepreneurship Development (Elective I)) / International Business (Elective II)	3			3	3	15	15	10	60	100
7	PCC	MBA41108	Professional Skill Development	3			3	2	10	10	30	0	50
8	PCC	MBA41109	Computer Techniques	2			2	2			50	0	50
			Total	**23**	**-**		**23**	**22**	**100**	**100**	**140**	**360**	**700**

L- Lecture T-Tutorial P-Practical CT1-Class Test 1 CT2- ClassTest2 TA/CA- Teacher Assessment / Continuous Assessment

ESE- End Semester Examination

Note: -1) Student need to select one Elective out of Two in first semester.

TOTAL CREDITS: 22

				October 2026	2.0	Applicable for AY2026-27 Onwards
Chairperson	**Vice Principal / Director Academics**	**Director Administration**	**Principal**	**Date of Release**	**Version**	

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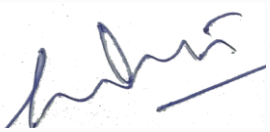
Semester–II (w.e.f.: AY2026-27)

Sr. No	Course Category	Course Code	Course Title	L	T	P	Total Contact Hrs	Credits	Exam Scheme				
									CT– 1	CT– 2	CA	ESE	TOTAL
1	PCC	MBA41201	Marketing Management	4			4	4	15	15	10	60	100
2	PCC	MBA41202	Human Resource Management	4			4	4	15	15	10	60	100
3	PCC	MBA41203	Financial Management	4			4	4	15	15	10	60	100
4	PCC	MBA41204	Operation Management	4			4	4	15	15	10	60	100
5	PCC	MBA41205	Research Methodology	4			4	4	15	15	10	60	100
6	PCC	MBA41206	Ethics in Practice	2			3	2	07	07	06	30	50
			Total	**22**			**23**	**22**	**82**	**82**	**56**	**330**	**550**

L- Lecture T-Tutorial P-Practical CT1-Class Test 1 CT2- ClassTest2 TA/CA- Teacher Assessment / Continuous Assessment

ESE- End Semester Examination (For Laboratory: End Semester Performance)

PROGRESSIVE TOTAL CREDITS: 22+22=44

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Semester–III (w.e.f.: AY2026-27)

Sr. No	Course Category	Course Code	Course Title	L	T	P	Total contact Hrs	Credits	Exam Scheme				
									CT-1	CT-2	CA	ESE	TOTAL
1	IIP	MBA42301	Industry Internship Program (Summer internship)	-	-	12	12	6	-	-	50	50	100
2	PCC	MBA42302	Geopolitics and Global Business Strategies	4			4	4	15	15	10	60	100
3	PROJ	MBA42303	(Project Phase-I) (Overall Project valuation- Assessment by Internal Examiner)			8	8	4	-	-	50	-	50
4*	PEC	MBA42304A–MBA42309A	Specialization –I A	4	-		4	4	15	15	10	60	100
5#	PEC	MBA42304B–MBA42309B	Specialization –I B	4	-		4	4	15	15	10	60	100
			Total	**12**		**20**	**32**	**22**	**45**	**45**	**130**	**230**	**450**

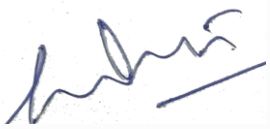
L- Lecture T-Tutorial P-Practical CT1-Class Test 1 CT2- ClassTest2 TA/CA- Teacher Assessment / Continuous Assessment

ESE- End Semester Examination (For Laboratory: End Semester Performance)

Note: - In semester –III each specialization will have one subject.

- *** - Indicated Specialization 1.**
- **# - Indicates Specialization 2.**

PROGRESSIVE TOTAL CREDITS: 44+22=66

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Semester–IV (w.e.f.: AY 2026-27)

Sr. No	Course Category	Course Code	Course Title	L	T	P	Total Contact Hrs	Credits	Exam Scheme				
									CT–1	CT-2	CA	ESE	TOTAL
1	PCC	MBA42401	Leadership & Team Management	4	-	-	-	4	-	-	-	-	100
2	PROJ	MBA42402	(Project- Phase II) Project defense through Presentation (Assessment by External Examiner)	-	-	20	20	10	-	-	100	100	200
			Viva-Voce (Assessment by External Examiner)	-	-				-	-	-	50	50
4*	PEC	MBA42403A–MBA42408A	Specialization –II-A	4	-	-	4	4	15	15	10	60	100
5#	PEC	MBA42403B–MBA42408B	Specialization –II-B	4	-	-	4	4	15	15	10	60	100
			Total	**12**	**-**	**20**	**28**	**22**	**30**	**30**	**120**	**220**	**550**

TA/CA-Teacher Assessment/ Continuous Assessment

ESE- End Semester Examination (For Laboratory: End Semester Performance)

PROGRESSIVE TOTAL CREDITS: 66+22=88

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Scheme of Instructions of Master of Business Administration

List of Electives-Sem III

Sem 3	Specialization –I A
MBA42304(A)	Training And Development
MBA42305A)	Sales And Distribution Management
MBA42306(A)	Investment analysis & Portfolio Management
MBA42307(A)	Logistics And Supply Chain Management
MBA42308(A)	Data Base Administration
MBA42309(A)	Introduction to Business Analytics

Sem 3	Specialization –I B
MBA42304(B)	Performance Management
MBA42305(B)	Digital And Social Media Marketing
MBA42306(B)	Project Appraisal and Finance
MBA42307(B)	Operations Research
MBA42308(B)	E- Governance
MBA42309(B)	Business Intelligence and Data Warehousing

List of Electives- Sem IV

Sem 4	Specialization –II A
MBA42403 (A)	Strategic HRM
MBA42404(A)	Integrated Marketing Communication and Brand Management
MBA42405 A)	Insurance & Wealth Management
MBA42406(A)	Quality Toolkit for Managers
MBA42407(A)	Internet Marketing
MBA42408(A)	Data Mining & Knowledge Discovery

Sem 4	Specialization –II B
MBA42403(B)	Industrial Relations and Labor Legislations
MBA42404(B)	International Marketing Management
MBA42405(B)	Financial Derivatives & Corporate Taxation
MBA42406(B)	Transportation And Operations planning
MBA42407(B)	Web Designing & Multimedia
MBA42408(B)	Big Data Analytics